Tokyo - Fukuoka
May 13-17th
2019
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Visit Japan and **G20 YEA SUMMIT**

**Program**

13 - 17 May 2018

> **Monday, May 13th**

**Overseas innovation: startup community in Tokyo**

Visit to Akihabara (akiba.dmm-make.com)
Visit to Sony City - Innovation Center
Visit to The EdgeOf.co - the Future Food Institute Office in Tokyo

> **Tuesday, May 14th**

**The Italian System in Japan**

Meeting with the Italian / Japanese Chamber of Commerce
Meeting with the Italian Embassy in Tokyo, Bank of Italy, the Italian Trade Agency, Italian Cultural Institute
Company Visit: Marubeni Corporation Headquarters

> **Wednesday, May 15th**

**Road to Fukuoka**

Company Visit: Panasonic Innovation Centre
G20YEA Summit 2019 Welcome Reception

> **Thursday, May 16th**

**G20 YEA Summit 2019**

Networking Banquet G20 YEA Summit 2019

> **Friday, May 17th**

**G20 YEA Summit 2019**

Final Reception G20 YEA Summit 2019
WHO WE ARE

CONFINDUSTRIA YOUNG ENTREPRENEURS

Vision and contamination, this means for us promoting the culture of internationalization. Internationalization and the European home market are key levers for competitiveness and success of our businesses. That is why we are part of European and international networks of Young Entrepreneurs that represent effective tools of soft lobby and economic diplomacy, which foster personal and associative empowerment.

The Movement of Confindustria Young Entrepreneurs was formed within the framework of the Confindustria System, as a group of individuals whose aim is to strengthen awareness of the entrepreneur’s role in the society. The Movement consists of individuals aged between 18 and 40 years, who hold managerial positions within enterprises members of Confindustria, the main association representing manufacturing and service companies in Italy with a voluntary membership of more than 160,000 companies of all sizes.

The Movement has greatly expanded over the years and today counts around 13,000 members, organized in 95 territorial groups and 20 Regional Committees.

Free market, equality of opportunity, innovation and transparency are our founding values. We are committed to:
- the rise and growth of new businesses;
- promote the Made in Italy in the world;
- improve the entrepreneurial competitiveness in our country;
- support long-term economic development through a forward-looking industrial policy;
- spread the business culture and the creation of opportunities for the new generations.
The G20 Young Entrepreneurs Alliance (G20YEA) is an organization composed of organizations of G20 member countries that promotes and develops youth entrepreneurship spirit as the driving force for economic revitalization, employment creation, innovation and social change.

The Alliance, which members are representatives of over 500,000 young entrepreneurs, was born in 2009 by the initiative of Confindustria Young Entrepreneurs, with the organization of the first G8 Young Business Summit in Stresa and it was officially established in Canada in 2010.

Confindustria Young Entrepreneurs participate in the yearly Summit with its own delegation, which is actively involved in drafting the final document, the Final Communique’, which is transmitted to the representatives of the Heads of State and Government of the G20 countries. The Y.E. had the opportunity to attend the Sydney Summit in 2014, the Istanbul Summit in 2015, the Beijing Summit in 2016, the Berlin Summit in 2017, and the Buenos Aires Summit in 2018, always with larger and more active delegations.
The 2018 Summit took place on 20 and 21 September in Buenos Aires and addressed the new frontiers of the future of work and education.

The digital revolution is indeed reshaping the world, influencing the work and lives of millions of people. In this context, education plays a key role in supporting entrepreneurs to respond to the challenges of digitalisation.

The Summit ended with the presentation of the Final Communiqué, which brings together the proposals of young entrepreneurs for the G20 Heads of State and Government.

2018 recommendations aim to support youth entrepreneurship as drivers for supporting global, inclusive and sustainable economic growth:

1. quality education
2. international mobility
3. smart taxation

The young entrepreneurs of the G20YEA have also put forward three additional proposals that will be the subject of debate and discussion during the 2019 Summit in Japan, focused on sustainable development and social inclusion.

In particular the new areas voted by the delegations during the Summit are:

1. sustainable development
2. inclusive entrepreneurship
3. international networks

The Signature of the Final Communiqué by the Leaders of the 20 Countries (2018)
ITALIAN DELEGATION’S HIGHLIGHTS

- We are 37 young entrepreneurs
- We represent 35 companies
- Our average age is 36 years old
- 51% female entrepreneurs

32% of our delegates participate for the first time in the G20 YEA Summit

68% past delegates
Average participation

We have 12 new delegates
37 in total

Female Male

New delegates Past delegates
ALESSIO ROSSI  
PRESIDENT OF CONFINDUSTRIA YOUNG ENTREPRENEURS

Born in 1979 in Rome, Alessio undertakes the “career” of Young Entrepreneur after his graduation in Law with a specialization in Banking Law and after an experience as manager of an Italian middle enterprise, during which he decides to join the Movement of Confindustria Young Entrepreneurs. Today he is main partner and executive President of Imaco S.p.A., a reality of the general construction industry that is growing in Italy as abroad. In 2014 he decided to invest in the future of the Italian productive system and especially in the new generations of potential entrepreneurs, founding a Venture Capital Company specialized in the “early stage” phase that invests directly in risk capital for innovative startups. After joining the Movement in 2005, Alessio was elected in 2011 President of the Young Entrepreneurs Group of Unindustria, which represents the enterprises of Rome and nearby cities. From 2014 to 2017 he joined the Young Entrepreneurs National Presidency as Vice President with the responsibility of Economic Growth and Start-Up. Today, he is President of the Young Entrepreneurs and Vice President of Confindustria.

His motto: Entrepreneurs need enthusiasm, optimism and passion. Only in this way they can see chances where the others don’t see anything.
NICOLA ALTOBELLI  
VICE PRESIDENT CONFININDUSTRIA YE - INTERNATIONAL AFFAIRS PRESIDENT OF CONFININDUSTRIA DELEGATION AT G20YEA

Born in 1979, after his graduation at university of Florence and an intense period of study in the USA, he returned to Italy in 2003 to join Eceplast his family company that manufactures special industrial packaging used to ship bulk chemicals and food commodities in sea box containers. He started his career from the bottom position of the company’s commercial office, becoming the Commercial Director in 10 years of hard work, leading the expansion of Eceplast from just a small and young family company based in the south of Italy, to a more mature and managerial company with current operations in Europe, Asia, GCC and a global outlook. During his first years of career, he decided to complete his studies with an Executive MBA program at MIP Politecnico di Milano, a great experience in terms of knowledge and international networking. Nicola is active member of C.Y.E Foggia since 2007, after being a delegate at previous G20 YEA summits, in May 2014 he has joined the C.Y.E. National Presidency board to serve as Sherpa of the Italian delegation. From May 2017 he becomes National Vice President of Confindustria YE.

His motto: Think big, but different!

FRANCESCA MORANDI  
SHERPA OF CONFININDUSTRIA DELEGATION AT G20YEA

Born in 1987, she graduated in Milan at Bocconi University, and finalized her Master of Science in Management at the HEC University in Montréal, Canada. After a two-years internship in Milan, she currently works in the family business Group as internal auditor. The Morandi Group sets the pace towards innovation in the iron and steel industry: Siderweb, created in 2000, is the first digital news provider for the iron and steel sector; an “independent container” of news, information, analysis, data, opinions. Made in Steel is the most important Exhibition dedicated to the steel sector in Southern Europe. Morandi Spa is a steel products distributor. Since 2013, Francesca joins the Confindustria Young Entrepreneur Association: from 2015, she is part of the board of the CYE Brescia; in May, 2017 she becomes Vice President of the CYE Brescia in charge for Innovation and start-ups. In 2016, she was a delegate at the G20 Young Entrepreneurs’ Alliance Summit in Beijing, China. In December she participated in the Yes For Europe conference in Thessaloniki, Greece.

Her motto: To apply digital service to a mature and capital intensive industry.
Leonardo Aldegheri

@leo_alde
Industry: publishing
Company: Legapress / GRAFICHE AZ SRL
www.graficheaz.it

Grafiche AZ is a historical Company which has been printing, binding and delivering books published by those among the best publishers worldwide starting from 1971. What we’re doing nowadays is re-thinking how contents can be delivered through paper as an analogic support. Digital can help in technology considering that humans are “analogic animals” and paper is still a valid support to deliver contents. Anyway, in order to do this properly, we have the duty to be safe in managing forests at the same time.

“How can innovation make economy more sustainable?”
We must work in this direction without any lost of time, we have the respon-sability to leave a better world to those who come after us thanks to new ways to consider plastic and pollution, transportations, habits and attitudes. Innovation is thinking the same thing with another point of view.

Antonella Ballone

Industry: passenger transportation
Company: Baltour srl
www.baltour.it

Baltour is the leader in Italy of passenger transportation by bus. Our company colleagues every day all Italian Regions and 23 countries in Europe. We also cooperate with Flixbus company.

“How can innovation make economy more sustainable?”
Innovation can create development for both the company and the territory in which it operates.

Maria Anghileri

@MariaAnghileri
Industry: iron and steel
Company: EUSIDER GROUP
www.eusider.com

Eusider Group is a network of steel service centers that has been operating in the steel industry for four generations. Its position in the hub of the value system connecting steel producers to steel users makes Eusider a strategic partner for both parties.

“How can innovation make economy more sustainable?”
Technological innovation is the driver of a sustainable economy. Let’s think about energy-efficient water purification, carbon dioxide conversion and photovoltaics.

Matteo Baroni

@matteuccio_
Industry: Construction industry
Company: MBA COSTRUZIONI SRL
www.mbacostruzioni.com

Construction company based in Milan specialized in building renovation and retail sector, working in Italy and France in the private sector MBA COSTRU-ZIONI s.r.l. cooperate with the major general contractors for the realization of special works and high standard finishes in the field of retail, residential and tourism buildings.

“How can innovation make economy more sustainable?”
Being more affordable
Pamela Battezzati
@pamelabattezza3
Industry: Producer and seller of construction and watermarket materials
Company: BATTEZZATI MICHELE SRL
www.fonderiebattezzati.it
The brand BATTEZZATI MICHELE is the bearer of a know-how of a total integrating system SATISFYING
*How can innovation make economy more sustainable?*
GREEN ECONOMIC ENVIRONMENT PROTECTION

Germana Bergomi
Industry: Gasket Rubber Automotive
Company: Italian Gasket
www.italiangasket.com
Manufacturing company for gasket mainly in the automotive sector. Our vision is to guarantee the overall quality, in respect of the environment and our ethical values, focusing on training, research and development and technology, to become a trusted partner for our customers. Italian Gasket’s three manufacturing plants (Italy, Hungary and China) operate based on ISO-TS standards and on Lean Manufacturing and Kanban requirements, as suggested by our clients. Customer satisfaction is Italian Gasket’s primary objective, for this reason it has implemented a Quality System certified by the ISO/TS 16949:2009 automotive internationally recognized standard.
*How can innovation make economy more sustainable?*

Laura Brugo Ceriotti
Industry: Food Production
Company: Riseria Ceriotti Srl
www.risoceriotti.com
Riseria Ceriotti srl: a family company at the forefront in the processing and packaging of the best varieties of Italian rice. Specialized in high-quality conventional and organic rice, baby food, and rice for industrial applications. Founded in 1934 in Novara (at the centre of the region where rice is grown in the north of Italy), Riso Ceriotti is an example of Italian excellence, certified by BRC Global Standards, IFS Food and Kosher Food. Riseria Ceriotti exports rice all over the world, with Riso Ceriotti brand or private labels, to the final consumers.
*How can innovation make economy more sustainable?*
Innovation can make the economy more sustainable optimising productions and pushing the use of energy from renewable sources, as described in the model of the circular economy.

Marco Brugo Ceriotti
Industry: Food Production
Company: Riseria Ceriotti Srl
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Pamela Battezzati
@pamelabattezza3
Industry: Producer and seller of construction and watermarket materials
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Innovation can make the economy more sustainable optimising productions and pushing the use of energy from renewable sources, as described in the model of the circular economy.
Pierfrancesco Camerino
Industry: Fashion
Company: Golden Life Italia srl
www.justbefore.it

Golden Life Italia is one of the largest buying houses operating in the sourcing of fashion garments across Italy, France and Spain.

“How can innovation make economy more sustainable?”
Promoting sustainable industries, and investing in scientific research and innovation, are all important ways to facilitate sustainable development. Bridging digital divide is also crucial to ensure equal access to information and knowledge, as well as foster innovation and entrepreneurship.

Antonio Capaldo
@Capaldoant
Industry: E-commerce of used products
Company: PANTA-REI SRL
www.trendevice.com

Trendevice is the Italian leader in e-commerce of Pre-owned smartphones. With over 50,000 customers and a proprietary technology we handled the entire process from consumer to consumer.

“How can innovation make economy more sustainable?”
Helping the world to reduce obsolescence, increase reuse and recovery of preowned products.

Lia Correzzola
@lia_correzzola
Industry: Training and Consultancy
Company: BCademy srl
www.Bcademy srl

BCademy was established in 2018 as the first Italian training academy for crypto and blockchain based technology. The head office in Pordenone is now the center of a decentralized network aimed at teaching and counseling in the field of applications of cryptocurrencies and blockchain based technology. From coding to tax and law and business modelling over blockchain, we have courses and paths designed to drive the individual and the company to understand and use this new technology, that is reshaping our world with the strength of the efficiency and changing processes and relations between people.

“How can innovation make economy more sustainable?”
Innovation is something that generates new ideas, tools, processes, products, possibilities. If left to the market law alone, innovation can represent a threat, but if dealt by ethics and the best politics, the tools that innovation creates are fundamental for a more sustainable economy.

Angelica Krystle Donati
@angiekdonati
Industry: construction
Company: DONATI SPA
www.donatispa.it

Donati SPA is a design, construction and investment company which works in Italy and abroad. It operates both under contract and independently in the following fields: construction of roads and highways, galleries, industrial and civil construction, airports, ports, restructuring and restoring monuments, residential development, aqueducts and water purification sites, sewage works, irrigation plants, consolidation work.

“How can innovation make economy more sustainable?”
As the global population grows at an astonishing rate and we consume ever more resources, impacting our ecosystem in an increasingly negative way, we can only look to innovation to achieve sustainability. We cannot scale back consumption but we can make it more efficient and reduce its footprint.
Vincenzo Fanelli
Industry: tourism services - industrial laundry
Company: Lavanderia FANELLI by Clean industrial service srl
www.lavanderiafanelli.it

The industrial laundry Fanelli is a reality born just over 10 years ago, with the idea of doing well and being a point of reference, the laundry has distinguished itself on the market for its innovative practices and has always done research and developing a competitive advantage. Innovation is one of the fundamental business factors for us. We use innovative technologies and certified and patented innovative processes, innovation improves working conditions, therefore improves the living conditions of man and makes the world more sustainable. With foreign countries we always have import reports and we are looking for new markets.

*How can innovation make economy more sustainable?*

Innovation is nothing more than rethinking the old in a new way. so starting from the present one can understand how innovation is the process that wants to improve the living conditions of people and work and safety of workers. innovation : the essence of doing better every day!

Romina Frisoli
Industry: Furniture
Company: FRISOLI SRL
http://frisoli.design

Frisoli srl is an innovative interior design start up that develops high-end furnishings using composite materials and advanced technologies. It is a spin-off of Manta Group, a 30 years old company producing airplanes and helicopters components. Taking inspiration from the aerospace components and the aesthetic properties of composite materials used to create them, it started to design and create furniture and home Décor objects in which technological innovation is at the service of aesthetics, art and elegance.

*How can innovation make economy more sustainable?*

Innovative sustainable practices are an opportunity to eliminate waste, lowering our companies costs. Moreover promoting innovation operating sustainability requires self-scrutiny and in-house auditing that often reveals opportunities to innovate products and processes.

Michele Frisoli
Industry: Aerospace
Company: MANTA GROUP
www.mantagroup.it

Manta group is a manufacturing company making parts in carbon fiber, surface treatments and final structural segments for big aircraft and automotive manufacturers (OEMs).

*How can innovation make economy more sustainable?*

Innovation can sustain growth by improving efficiency, adding workers value in companies, increasing worldwide exchanges and bilateral agreements and easing communication

Manuela Galante
Industry: Construction machinery
Company: Metalgalante S.p.A
www.carmix.com

With over 40 years of experience, Metalgalante S.p.A is the only company specialized in manufacturing Small Mobile Off-Road Batching plants and Off-Road Dumpers. Thanks to its top performance, great innovation, high reliability and best components selected, CARMIX is now successfully at work in over 160 different countries spread in the 5 continents where is synonymous itself of “4x4 Self-Loading Mixer”. This unique equipment can be easily described as a 4x4 Self-independent mobile batching plant that it loads (and weighs) itself all the materials (water included), mixes and delivers concrete WHEREVER AND WHENEVER REQUIRED. Thanks to its high reliability & versatility CARMIX is selected for any kind of job-site: residential, industrial areas, hotel and resorts, low cost housing, road maintenance, dams, tunnels and remote areas.

*How can innovation make economy more sustainable?*

Innovation is the key, the more we innovate the more we can get as per benefits and results.
Giuseppe Giardina Papa
@giugp
Industry: Healthcare
Company: GLEF SRL
www.casadicurasantalucia.it

A company based in south Italy with more than 30 years history in the Italian healthcare system. The company with a surgical private hospital, diagnostic and rehabilitative centers, provides services to treat patients with curative, preventive and rehabilitative care. The surgical area performs more than 3500 surgeries each year in the departments of General surgery, Orthopaedic, Urology, Ophthalmology. All service, surgical and diagnostic, are accredited by the National Health Service. The company focus for the next years will be on dimensional growth and technological improvement.

*How can innovation make economy more sustainable?*
Increasingly scarce resources and an aging population requires the use of technology to continue in a phase of growth and increase in sustainable wealth.

Matteo Giudici
@giudicimat
Industry: Digital Transformation
Company: MESA SRL
www.mesaconsulting.eu

We provide technology innovative solutions for digital transformation of strategic processes in the field of Management Control (Analitica 365), Risk & Compliance (ProComp 365), Corporate Social Responsibility (CSR 365, Certified GRI solution) and Digital Twin (Digital Twin 365). MESA cooperates steadily with the University. Service quality, innovation and consultative approach.

*How can innovation make economy more sustainable?*
Innovation = products, processes or technologies. Either way, it has many levers, e.g: consumption reduction (more efficient products/machines), waste reduction (more efficient machines, higher pcs quality, better ability to match demand and offer), better waste management, more recycling possibilities.

Carlo Grazioli
@Carlo_Grazioli
Industry: Industrial distribution and services (machining tools, MRO, PPE)
Company: DEGA E GRAZIOLE
www.gruppograzier.it

Dega e Grazieoli, established in northern Italy in 1875, is the heart of Gruppo Grazieoli: a family owned business leader in the industrial distribution of MRO, machining tools and equipment and PPE (personal protective equipment). Our mission is to provide our customers with global solutions that combine the best products available on the market and tailor made services, such as VMI, cost per part programs and lean manufacturing. Our competitive advantage lies in the technical competence and ability to optimize the supply chain through information sharing, visibility and integration.

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Alessandra Chiara Guffanti
Industry: Fashion
Company: Guffanti Showroom Tricodor srl
www.guffantimoda.it

Guffanti Showroom is since 1989 exclusive distributor of more than 70 Italian and international fashion brands. Our headquater is a 1000mq loft in Milano center with other regional showroom in Roma, Padova, Napoli, Palermo and Sicily. We sell to luxury multibrand stores in Italy, Europe, Russian area, Middle East and Asia with a multicultural team of more than 40 person. The brands we cooperate are some made in Italy and others from Australia, Europe, Russia and Usa. Guffanti Showroom is consultancy partner for several mail player in the fashion system like Pittimagine, Sistema Moda Italia and others.

*How can innovation make economy more sustainable?*
Innovation can upscale all artisanal and industrial process to improve the sustainability of the use of raw material, energy and waste.
Gaetano La Rocca
Industry: Construction
Company: Delta Lavori spa
www.deltalavori.it/delta

As a joint-stock Italian consolidated business reality, Delta Lavori SpA designs, creates and manages a wide range of constructions, structural and infrastructural works, services and transports facilities. Delta Lavori SpA is a “general contractor” for the execution of turnkey works, both for public and private clients. From planning to creation, thanks to the professional skills of his technicians and workers, Delta Lavori SpA satisfies the various needs linked to the realization of different types of works: civil and industrial infrastructures, management and sports complexes, residential complexes, road and transport infrastructures, urbanization, aqueducts and water treatment, maritime works, environmental protection and reclamation, renewable energy, restoration, project financing and concessions. In the panorama of greatest works, Delta Lavori SpA represents a company with a capable operational structure, able to manage the different activities, structuring articulated teams for an integrated and flexible response to the needs and requirements of any customer.

“How can innovation make economy more sustainable?”
There must be a well-pondered proportion between growing/productivity factors and social/environmental impact factors. Once reached the right ratio, this one needs to be shared by all the stakeholders.

Alessandra Marenaci
Industry: Automation
Company: MP Elettronica Srl
www.mpelettronica.com

Since 1985, MP Elettronica designs and sells electronic circuits for electromagnetic feeders, used in the automated manufacturing process of different industries, such as pharma, food, packaging, automotive and so on.

“How can innovation make economy more sustainable?”
Innovation could help to reduce inequalities and give the possibility to do more with less effort, eliminating wastes and using resources efficiently.

Ferdinando Menuzzo
@mferdy82
Industry: Production automations for pedestrian doors
Company: FACE SRL
www.facespa.it

FACE is a Company founded in October 2012 by a team of specialists, with the aim to design the new generation of automations for pedestrian doors driven only by Brushless motors. The mission of FACE is to fully satisfy our customers, by focusing to exceed their request and expectation, through a new way to design automatic systems, which focuses on research for applications of high technological content designed to satisfy not only the end users but also the installers and maintainers. The futuristic innovative solutions applied by FACE, are and will continue to be designed/invented, by dedication of those who firmly believes in continuous improvement as a way to achieve the excellence. Concretely, FACE has the following main objectives: -Performance improvement. -Installation and maintenance cost reduction. -Consumption electricity reduction. We really believe in these fundamental principles, and “Innovate To Simplify” has become our slogan.

“How can innovation make economy more sustainable?”
Our slogan: “Innovate to Simplify” has actually not been selected by chance. Innovation comes simplification, simplification leads to understanding and dissemination, thus to sustainability.
We are a globally operational service provision company specialised in the brokerage of premium residential property, commercial real estate and yachts. The continuous expansion of our network and the renowned reputation of our brand give us access to an exclusive client base. We feel fully at home within the social and professional circles of discerning and sophisticated individuals. The E&V network lives out the spirit of our brand with enthusiasm and conviction.

“How can innovation make economy more sustainable?”

In order to achieve a sustainable economy, it would be necessary, in summary, to organise the various stages of resource treatment to regenerate the existing heritage in the same way as the principles regulating the circular economy.

Alessandra Polin

@GeneralFilterPR
Industry: CODE 28.29 MANUFACTURE OF OTHER GENERAL-PURPOSE MACHINERY.
Company: GENERALFILTER ITALIA SPA
www.generalfilter.com

GeneralFilter, with over 50 years of experience in the filtration field, is capable of providing and guaranteeing the best technical and managerial solutions in the Indoor Air Quality (IAQ) field. We offer a complete range of filters, from ISO Coarse to U15 efficiency class, plus filtration accessories and systems. We offer the certified guarantee of a customised service, where quality, flexibility and customer-oriented production are our stepping stones. We believe we can improve our environment day by day, certain that the air we breathe is a precious asset. This is why we continue to invest in research & development, certifications and human resources, by focusing on sustainability and environmental comfort in our daily efforts. CERTIFICATIONS Year after year, we are increasingly focused on our production process, to offer the best quality experience possible to our customers. We select our suppliers among the leading companies in the related fields, and we have been complying with Standard ISO 9001 since 1999. Our attention for the environment and for energy savings, combined to our will to guarantee quality and transparency, led us to achieve the Eurovent certification. This certification ensures that our products are compliant with European and international Standards. 50 years of experience at the service of our customers OUR ADDED VALUES SPEED AND FLEXIBILITY We deliver every order - including special ones - as quickly as possible, both in Italy and abroad. GREEN PHILOSOPHY Our R&D department is constantly focused on improving our product performance, in order to offer innovative solutions for the environment and for a sustainable economy.

“How can innovation make economy more sustainable?”

I think that innovation can be the engine to improve the search for more sustainable solutions, in the industrial sector.

Silvia Ricci

Industry: Construction
Company: Ricci S.p.A.
www.riccispa.it

Ricci spa is an Italian company active in the field of renovation, new construction with special experience in seismic strengthening and real estate, business and retail projects. It was founded in 1986 by Mario Ricci and Tullio Ricci and has been active in the construction business, operating as general contractor. Nowadays, the company operates on the entire Italian territory through its three operative headquarters located in Rome, Milan and City of L’ Aquila. It has also gained several recognitions for its quality management and environmental system.

“How can innovation make economy more sustainable?”

Good environmental strategies for all business sectors.
Anna Rotola
@ARotola
Industry: Health and Aesthetics
Company: Benessere & Bellezza Srl
www.ischiacosmetics.com
B.&B. comes from a long experience in the health, cosmetics and aesthetics sector, as the design of wellness centers, rehabilitation and physiotherapy.

“How can innovation make economy more sustainable?”
Innovation makes the economy more sustainable because, by expanding the capabilities of the market, it leads to a better return on investment, and by improving technology and its applications, it improves the ability to maintain the quality and reproducibility of natural resources.

Sara Roversi
@saroversi
Industry: Food, digital, design
Company: You Can Group e Future Food
www.youcangroup.it
You Can Group, is an entrepreneurial ecosystem that, since 2003, has been fueling the creation of new startups mainly in the food & tech sectors as well as supporting business partners in open innovation processes. In 2012 inside the Group was born Future Food, an entire ecosystem that makes food innovation a key tool to tackle the great challenges of the future. Future Food counts a non profit Research Institute, a Business Accelerator and an AgTech 70 hectares playground, Future Farm.

“How can innovation make economy more sustainable?”
“Innovation is a value-creating enabler, it’s a cooperative effort, it’s a crucial mindset to tackle future’s challenges, it’s the fuel of evolution”

Alessio Vittorio Saracino
@alesiovitsar
Industry: IT
Company: Innovation App Technology
www.iatcompany.com
Software House and IT Consulting with expertise to Artificial Intelligence Software and Health Software. The IAT wants to continually create, through problem-solving, investments in new technologies, ideas and projects, innovation, transversal and so versatile realities to touch every market, human connection and society. Innovating for us means in fact carrying forward the frontier of the future through the forms of digital connection, thus creating, with ingenuity and professionalism, new spaces and opportunities for people who meet, work, inform, entertain and build their future everyday, giving them the opportunity to interact in a simpler, faster and more innovative way. In a word, digital.

“How can innovation make economy more sustainable?”
Stimulating companies to rethink their production processes by leveraging the skills and resources available inside and outside the company to introduce new products and processes that can guarantee the creation of a social as well as economic value.

Filippo Sottovia
@ilmionetwork
Industry: Supply chain management platform ict, r&d cpu-sci & mathematics applied to supply chain 4.0
Company: Chainment.com
www.chainment.com
Born as an R&D division of my transports & logistics SME family business, we became last year an R&D lab dedicated to computer science and mathematics applied to supply chain management, digital identity of workers (HR management) and companies for a digital transformation in a 4.0 way. As the research in industry, we product algorithms, machine learning and artificial intelligence systems, custom tailor made. All of this is converging is the next level of business, chainment.com a unique web platform that allows to manage, analyze, optimize and control companies, factories and a wide range of resources in an lean industry 4.0 way, always in real time.

“How can innovation make economy more sustainable?”
I think that b2b supply chain optimization, AI and machine learning will be the solutions for a world circular economy future.
Maria Ottavia Tarana
@ottomotmot
Industry: Wood Industry
Company: FRATI LUIGI SPA
www.gruppofratispa.com/it
Frati Luigi S.p.A., based in Pomponesco (MN) has now reached the highest specialization in the raw and melamine chipboard panel industry, providing customers with efficient and prompt services thanks to its production flexibility. As for raw chipboard, the company currently develops two production lines: part of production is oriented to the raw chipboard end-use market and the remaining to the internal melamine cycle. Frati Luigi S.p.A is more and more specialised in the melamine chipboard panel industry while also paying particular attention to the quality of its products and to constant design and stylistic research, assisted by valuable experts in the field of architecture, design and colour.

“How can innovation make economy more sustainable?”
Act local and think global.

Matteo Vagli
@matteovagli
Industry: Industrial manufacturing, special cables, vineyard, Grids for household appliances
Company: V.I.P.I.
www.vipi.it
The V.I.P.I. srl was founded in 1972, by the will of Mr. Vagli Pierluigi, aimed at the production of grids and various items in chrome-plated wire, for the household electrical appliance sector. Actually V.I.P.I. Srl occupies an important position on the international market for the production of plate and wire grids. Moreover, in the last 10 years it has diversified its production both through M & A and developing its own technologies in the following sectors: Vipi project → we offer consulting and design for production lines, in the processing of welding, pressing, bending wire and iron strip. Solutions to improve the existing production process. We are also specialized in the supply of complete turnkey lines for the production of components for household appliances. Special cables for the Oil & Gas sector.

“How can innovation make economy more sustainable?”
Only innovation in recent years has brought about efficiency. Which translates into sustainable development and profit. For if profit and development can not be such if they are not sustainable, as they would tend to self-implosion.

Giuseppe Faragò
Director of Political Risk, Surety and Trade Credit Aon S.p.A.
Aon Credit Solutions

Aon is the leading group in Italy and worldwide in risk and human resources consulting, insurance and reinsurance brokerage. Aon Italy is the Italian branch of Aon Plc, the NYSE-listed parent company with its headquarters in London and is present in more than 120 countries with 50,000 employees. Aon, which has always been attentive to innovation in the dynamic insurance market, provides support and specific skills in defining strategies that allow it to manage and control the various corporate risks.
The Group is present in Italy with 27 main offices and employs over 1,600 people to provide SMEs, large industrial and financial groups, public bodies and professionals with tailor-made solutions for adequate risk management.
In 2017, the Group generated total revenues in Italy of 250 million euros and brokered premiums of almost 3 billion euros.
Trade Credit and Surety lines of business are particularly strategic for Aon Italy. Aon technical solutions for both products fit perfectly with Clients’ needs. Aon added value on Trade Credit is to study and develop tailor made products covering receivables both at short and medium long term for single and selected risks or for Portfolio solution. On surety side, Aon is able to assist Clients for what concerns all their National and International Surety needs. Aon’s strategy is to set up capacity for each Client granting full availability of surety lines. On both Trade Credit and Surety, Aon team can offer complete advisory activity with the principal aim of encouraging the financial business growth of Clients.
Considering the National and International economic outlook, receivables protection, cashflow maximization and bank lines increase are fundamental goals to perceive, the advantage to be supported by Aon Trade Credit and Surety is to achieve the best solution for Clients’ protection and development.
>2019 AGENDA

>May 15th

19:00-21:00
Welcome reception At Hotel Okura

>May 16

8:00-9:00
Registration & Morning Coffee

9:30-11:00
Keynote Talk by Takato Utsunomiya from the Pokemon Company “A sustainable society created by XR technology”

Talk section presented by
Takato Utsunomiya (The Pokemon Company)
Rihi Hatoyama (Sanrio Company, Ltd. Former Director)

11:30-12:30
“Imagining a responsible path to the post-digital age”
Keynote by Armen Ovanessoff (Accenture)

12:30-13:45
Lunch & Pitching Session

13:45-14:30
“The business environment of Kyushu and the appeal of investment in Japan”

15:00-16:00
Special Talk by Yoichi Ochiai “Survival strategy of super AI era”

16:00-16:45
Pitch Session Juries

16:45-17:30
Special Talk by Al Hasegawa

17:30-18:00
Summary

18:00-21:00
Network Banquet at Hotel Okura
We will encourage interaction between participating delegates and Japanese (Fukuoka) delegates by providing a place where business partnerships can be made.

>May 17

8:00-9:00
Registration & Morning Coffee

9:00-9:45
Keynote by Performance by Shunsuke Nakamura from Shikumi Design

10:00-10:45
Breakout Session Imagination Economy - Possibility and Rick of FinTech

10:45-11:45
Changing the Measures for Startups for Long Term Value by EY

11:45-12:45
Lunch

12:45-14:00
Keynote by Koji Karaike (Kyushu railway company)
In imagination economy you will be able to travel in virtual space. JR Kyushu and NTT DoCoMo collaborate to provide a new experimental tourism service using AR technology on train windows. We will discuss the furthering of this technology, and it is testing by D&S trains in JR Kyushu this spring.

14:15-15:15
F*ck Up Session

15:30-16:00
Summary of the 2days Summit by JCI Japan

16:00-17:30
Communique Session
Torch Pass, and Closing Remarks

19:00-25:00
After all programs have concluded on the event’s last day, you cab deepen your new friendships with delegates by eating drinking, and dancing. This is a great opportunity for business networking.
PITCH COMPETITION: G20YEA CALL FOR IDEAS FOR SDGs

G20YEA2019 Pitch Competition wants to reward the most innovative and effective business idea to achieve one or more UN Sustainable Development Goals. Indeed, it is intended to stimulate G20YEA delegates’ inclination to innovation and sustainability.

The 2030 Agenda for Sustainable Development, adopted by all United Nations Member States in 2015, provides a shared blueprint for peace and prosperity for people and the planet, now and into the future. At its heart are the 17 Sustainable Development Goals (SDGs), which are an urgent call for action by all countries - developed and developing - in a global partnership. They recognize that ending poverty and other deprivations must go hand-in-hand with strategies that improve health and education, reduce inequality, and spur economic growth – all while tackling climate change and working to preserve our oceans and forests.

Sustainable Development Goals

Jury of honor

A Jury of Honor, lead by Sara Roversi founder of the Future Food Institute, judges the delegates’ ideas. The Jury is composed of personalities from the international business and academic world

- Sara Roversi, Future Food Institute
- Mr. Mack Ramachandran, Co-Founder, Prosperity Exchange, Former UN World Food Programme, Deputy Director, Procurement
- Masa Fukata, Director, Game Changer Catapult - Panasonic
> Social Media

Official Hashtag 
#G20YEA #G20YEA19

> Contacts

G20 YEA Summit Fukuoka Japan website:
www.g20yea2019.com

Confindustria Young Entrepreneur: www.giovanimprenditori.org
Twitter: @GIConfindustria
Facebook: Giovani Imprenditori Confindustria
Instagram: confindustria giovani
YouTube: Giovani Imprenditori Confindustria

G20 Young Entrepreneurs’ Alliance: www.g20yea.com
Twitter: @G20_YEA
Facebook: www.facebook.com/G20yea
YouTube: www.youtube.com/G20yea

Platform G20 YEA: g20yeaconnect.com
Advance your career with professional networking

For the G20 YEA Secretariat
operations@g20yea.com
197 Spadina Avenue, Toronto, ON M5T 2C2, Canada
## Vocabulary

<table>
<thead>
<tr>
<th>Japanese</th>
<th>Pronunciation</th>
<th>Meaning</th>
</tr>
</thead>
<tbody>
<tr>
<td>おはようございます</td>
<td>ohayou (gozaimasu)</td>
<td>Good Morning</td>
</tr>
<tr>
<td>こんにちは</td>
<td>konnichiwa</td>
<td>Hello / Good afternoon</td>
</tr>
<tr>
<td>こんばんは</td>
<td>konbanwa</td>
<td>Good evening</td>
</tr>
<tr>
<td>おやすみなさい</td>
<td>oyasumi (nasal)</td>
<td>Good night</td>
</tr>
<tr>
<td>さようなら</td>
<td>sayounara</td>
<td>Good bye / See you later</td>
</tr>
<tr>
<td>またあした</td>
<td>mata ashita</td>
<td>See you tomorrow</td>
</tr>
<tr>
<td>ありがとう (ございます)</td>
<td>arigatou (gozaimasu)</td>
<td>Thank you</td>
</tr>
<tr>
<td>どういたしまして</td>
<td>dou itashimashite</td>
<td>You’re welcome</td>
</tr>
<tr>
<td>すみません</td>
<td>sumimasen</td>
<td>Excuse me / I’m sorry</td>
</tr>
<tr>
<td>ごめんなさい</td>
<td>gomen nasai</td>
<td>I’m sorry</td>
</tr>
<tr>
<td>おげんきですか</td>
<td>ogenki desu ka</td>
<td>How are you?</td>
</tr>
<tr>
<td>おかげさまで (げんきです)</td>
<td>okagesamade (genki desu)</td>
<td>I’m very good</td>
</tr>
<tr>
<td>いただきます</td>
<td>itadakimasu</td>
<td>Express gratitude before eating your meal</td>
</tr>
<tr>
<td>ごちそうさまでした</td>
<td>gochisou sama deshita</td>
<td>Express gratitude after eating your meal</td>
</tr>
<tr>
<td>おめでとう (ございます)</td>
<td>omedetou (gozaimasu)</td>
<td>Congratulations</td>
</tr>
<tr>
<td>おきをつけて</td>
<td>o ki wo tsukete</td>
<td>Be careful</td>
</tr>
</tbody>
</table>